





14th and 15th June 2017 Espace Argence – Troyes – France

REGISTRATION FORM **EXHIBITOR**

- 1 Choose your all-inclusive formula.
- 2 Fill out your company profile in this document or online at www.abe-packaging.com
- 4 Complete the order form and return it to us on packinnove@advbe.com

The information provided will be used for your company profile in the events catalogue. Please fill out each section carefully so that we can propose the best contacts for your business meetings.

Company details

Company name:				
If your company is part of a group,	=			
■Post Code:	Town/City:	Country:		
■ Tel :	■ Fax :	Web Site :		
■ Email:				
■ Turnover (in millions of euros)	□ 0,10 to 1	□ 1 to 10 □ 10 to 50 □ 50 to 100 □ > 100		
Size of workforce	□ 1 to 10			
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		ed):		
Packinnove Participan	<u>nts</u>			
■ PARTICIPANT 1: Title, First name a	nd Surname	Position:		
Direct Line:	E-mail:			
Mobile (to be used for organisation purp	ooses only):			
Who do you report to? (Unpublished i	nformation):			
First Name, Surname and Title				
■ PARTICIPANT 2: Title, First name a	nd Surname:	Position:		
Direct Line:	E-mail:			
Mobile (to be used for organisation purp	coses only):			
■ PARTICIPANT 3 : Title, First name a	and Surname:	Position:		
Direct Line:	E-mail:			
Mobile (to be used for organisation purp	coses only):			
■ PARTICIPANT 4 : Title, First name a	and Surname:	Position:		
Direct Line:	E-mail:			
Mobile (to be used for organisation purp	poses only):			
■ PRINCIPAL CONTACT, If not partic	cipant 1:			
Title, First name and Surname:		Position:		
Direct Line:	E-mail:			

Company Profile for the event catalogue PACKINNOVE 2017

DESCRIBE YOUR PRODUCTS AND/OR PROPOSED SERVICES						
SPECIALIZED TEC	HNICAL CAPABILITIES	AND DISTINGUISHING ATTF	RIBUTES			
NI	W PRODUCTS AND NE	W TECHNOLOGIES				
Is this an improved version of an	existing technology or produ	uct?				
Is it an innovation?						
If you have recor	thy dovoland a new product or a n	ew technology, please consider subscrib	sing to the Innovation Forum			
ii you nave recei	lly developed a new product or a m	ew technology, please consider subscrib	ing to the innovation Forum			
	YOUR AREA OF	ACTIVITY				
■ Food Industry		■ Luxury				
☐ Animal Food☐ Biscuits, Confectionary, Pastry	Ready-made foodSeafood & canned products	□ Beauty□ Cosmetic	□ Clothing□ Luxury Products			
☐ Meat & Poultry ☐ Oil & Fat	RestorationSauces and condiments	□ Watch-making□ Jewellery	☐ Tobacco☐ Wines and Spirits			
☐ Fruits & Vegetables ☐ Dairy Products	Other:	☐ Perfume	Others:			
■ Beverages and Alcohol		■ Manufactured Products				
☐ Water	☐ Spirits	☐ Accessories (fashion,	☐ Household appliances			
☐ Fruit juices☐ Sodas	☐ Wines☐ Other:	sport…) □ Furniture	□ Gardening□ Children's Games			
u Sodas	■ Other	Art and crafts	☐ DIY & Tools			
		☐ Gifts	☐ Others:			
■ Retail		■ Health				
☐ Perishable Products	☐ Textiles / Clothing	□ Cosmetic	□ Pharmacy / parapharmacy			
	Textiles / Clothing Other:		Pharmacy / parapharmacy Other:			
☐ Perishable Products		□ Cosmetic □ Hygiene				
□ Perishable Products □ High-tech Products ■ Industry □ Automobile	Other:	□ Cosmetic □ Hygiene □ Laboratories ■ Services				
☐ Perishable Products ☐ High-tech Products ■ Industry	Other:	Cosmetic Hygiene Laboratories Services E-commerce –Type of product :	☐ Other:			
□ Perishable Products □ High-tech Products ■ Industry □ Automobile □ Aeronautic □ Chemical Industry □ Clothing, textile	Other: Industrial equipment Phytosanitary products	Cosmetic Hygiene Laboratories Services E-commerce –Type of product :	☐ Other:			
□ Perishable Products □ High-tech Products ■ Industry □ Automobile □ Aeronautic □ Chemical Industry	 Other: Industrial equipment Phytosanitary products Telecommunications 	Cosmetic Hygiene Laboratories Services E-commerce –Type of product :	Other: Mail Order In-store advertising Other:			



I OFFER PRODUCTS/CAPABILITIES IN THE FOLLOWING AREAS:

2017 Focus : Connected packagi	ng		
Accessories	Standard Product	Specific Development	Innovation
Caps			
Aerosol components			
Closing components			
Lids			
Links			
Pre-cut foils			
Pumps			
Other:			
Packaging & Containers	Standard Product	Specific Development	Innovation
Bags in box	<u>u</u>		
Boxes, small trays			
Blisters			
Cans, pots		<u>u</u>	
Packing cases, creates, pallets			
Cans, pots	<u> </u>	<u> </u>	
Custom Packaging		<u> </u>	
Consumables		<u> </u>	
Non reusable packaging	<u> </u>	<u> </u>	
Industrial packaging		<u> </u>	<u> </u>
Cases			
Films	<u> </u>	<u>u</u>	
Bottles, Flasks, Cartons			
Barrel			
Raw materials			
Bags			
Tubes Other:			
Otrier	U		
Logistics	Standard Product	Specific Development	Innovation
Wedging			
Co-packing			
Shipments and protective packaging			
Transport materials			
Pallets			
Storage, Handling			



I OFFER PRODUCTS/CAPABILITIES IN THE FOLLOWING AREAS:

Services	Standard Product	Specific Development	Innovation
Consulting			
Ecodesign			
Sustainable development			
Tests & measurements, control			
Training			
Machinery maintenance			
•			
Rapid prototyping			
Reprocessing & recycling of packaging	<u>_</u> _	<u> </u>	
regulation			
Waste treatment			
Other:			<u> </u>
Security and Tracking	Standard Product	Specific Development	Innovation
Codina			
Decontamination, desinfection			
Intelligent packaging			
Security ink and security paper			
Test, measurement, control			
Labelling			
Product indentification, management			
Counterfeit Fighting			
<u> </u>			
Other:			
Graphic Process	Standard Product	Specific Development	Innovation
Colour management			
Graphic chain			
Photoengraving		<u>_</u>	
Printing			
Other:			
Marketing	Standard Product	Specific Development	Innovation
Consulting			
Design			
Labels			
Printing, Decoration			
Sleeves			
In-store advertisement			
Other:			
Outor	_	_	
Others			
Others:			

I OFFER PRODUCTS/CAPABILITIES IN THE FOLLOWING AREAS:



Package forming machine	
□ Extrusion – blowmouling	☐ Forming machine
☐ Injection – blowmoulding	☐ Folding machine
☐ Thermoforming machine	☐ Other :
Product and content preparation machine	
□ Portioning	☐ Steam curing
☐ Weighing	☐ Package washing or rinsing
☐ Slicing	☐ Other:
Primary packaging machine	
□ Bottling	☐ End sealing
□ Baggaging	☐ Filling
☐ Flow packing	☐ L welding
■ MacBlister packing	□ Thermoforrming
	☐ Other :
Package closing machines	
☐ Capping / screwing	☐ End sealing
☐ Clipping	☐ Sealing
☐ Sleeving	☐ Other :
Secondary packaging machine	
☐ Casing	☐ Film packing
□ Cartoning	□ Wrapping machine
■ Bundling	☐ Grouping / multipack machine
☐ Sleeving	☐ Other :
Product identification, coding and tracking mach	nine
□ Coding	■ Marking
□ Labelling	☐ Other:
End-of-line machine	
☐ Strapping machine	☐ Cushioning machine
☐ Banding machine	□ Palettiser
☐ Hooding	☐ Flow management system
	☐ Other:
Quality control machine	
☐ Air – and/or water-tightness control	☐ Testing, measuring and control machines
☐ Vision control	☐ Weighing machines
☐ Metal detector	☐ X-rays
	☐ Other:
Accessories	
□ Accumulator	■ Machine-tooling
☐ Conveying	☐ Install a handle
☐ Un-stacking machine	☐ Other:
Decoration	
☐ Finishing, final completion	☐ Sleeving
☐ Printing	☐ Other:
Others	
■ Machine components	☐ Special machines
☐ Complete lines engineering	☐ Renovation
	□ Other :

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Type of materials offered:		Characteristics:			
 Aluminium, steel Biomaterials Ceramics Complex materials Corrugated carton Flat carton Glass 	 Monolayer film Multilayer film Metal Paper POS items Plastics Other: 	 Antimicrobial O2 barrier Biodegradable Disposable Flexible Isotherm Nanocomposite 	□ Reusable □ Rigid □ Sterilisable □ Waterproof □ Others:		
	WHAT TYPE OF CONTACTS	S ARE YOU LOOKING FOR	?		
□ Purchasing Manager □ Logistics Manager □ Quality Control Manager □ Packaging Manager □ Marketing Director □ R & D Tracking Manager □ Production Manager					
CERTIFICATIONS					
CLIENT REFERENCES					



OUR PACKAGES



Each package includes:

- Your stand, clean up and welcome.
- Your company profile in the events catalogue which can be accessed through the online member area.
- Access to all company profiles through the online catalogue.
- Lunches on 14th & 15th June and the cocktail soirée.
- VIP Invitations to send to packaging and packaging machine contractors. Invitations include access to the events and access to Packinnove free of charge (hotel, lunch and breakfast, cocktail...).
- And of course, our organizational team is at your disposal before, during and after the convention!

STANDARD PACKINNOVE PACKAGE - 4 sqm

3900 Euros Excl. VAT

- Fixed 4 sqm stand, suitable for 1 person
- Business meeting Schedule
- Equipment : welcome flag, 2 spotlights, 1 table, 4 chairs, carpet
- 50 VIP invitations

PACKINNOVE PLUS PACKAGE - 8 sqm

4900 Euros Excl. VAT

- Fixed 8 sqm stand, suitable for 1 person
- Business meeting schedule
- Equipment : welcome flag, 2 spotlights, 1 table, 4 chairs, carpet
- 50 VIP invitations

PACKINNOVE PREMIUM PACKAGE - 12 sqm

5800 Euros Excl. VAT

- Fixed 12 sqm stand, suitable for 2 people
- Business meeting schedule
- Equipment: welcome flag, 2 spotlights, 1 table, 4 chairs, carpet, 1 display cabinet
- 50 VIP invitations

PACKINNOVE EXCLUSIVE PACKAGE – 16 sqm

7800 Euros Excl. VAT

- Fixed 16 sqm stand, suitable for 2 people
- Business meeting schedule
- Equipment: welcome flag, banner, 3 spotlights, a table, 4 chairs, a suite of armchairs, carpet, 1 display cabinet or 1 extra table
- Priority stand position of your choosing (depending on registration date and availability)
- Conference slot run a conference on a 'Client's story'
- 50 VIP invitations

IF YOU ARE A GEPPIA OR SECIMEP MEMBER, YOU GET 10% DISCOUNT



ADDITIONAL OPTIONS



ADDITIONAL PERSON

500 Euros Excl. VAT

This option allows you to bring a second person.

Includes: assistance from the organization team to arrange informal meetings as well as the lunches and cocktail soirée. Please note this does not include a second meeting schedule

Why bring a second person?

Optimize your presence, meet more contacts, more flexibility with regards to your time management and offer a more informed meeting.

ADDITIONAL MEETING SCHEDULE

1600 Euros Excl. VAT

This option is only available with the premium and exclusive packages Includes:

- 1 additional meetings schedule (meetings on your stand)
- 1 piece of extra equipment (1 table + 4 chairs)
- Complimentary second person access (lunches and cocktail soirée included)

RUN A CONFERENCE

1000 Euros Excl. VAT

Why run a conference?

- Showcase your business expertise and capabilities to industry professionals
- Visibility before an audience, some of which you may not yet have met
- Share and exchange with the audience during the Q&A session
- A professional yet relaxed atmosphere

Conferences must have an informative focus, they are not for advertisement purposes. abe retains the right to refuse a topic that would not fit into the program.

ADVERTISING BANNER/INSERT ON THE WEBSITE

200 Euros Excl.

VAT

Insert advertising on www.abe-packaging.com

SPONSORSHIP OPTIONS

Take a look at last year's sponsorship options and figures:

"Goody bags", Lunch/Cocktail sponsorship, Internet/Marketing Sponsorship and much more...

Contact
Christophe Gonzalez
Tel: +33(0)1 41 86 41 47
E-Mail: packinnove@advbe.com

INNOVATION FORUM

FREE

Get ahead of the competition with the Innovation Forum!

Innovation prize awards, 2 categories

Technological innovation: new technology launched on the market in 2014/2015 Application innovation: a new application developed from an existing technology

To enter, simply describe your innovation on your company profile on your member space online. Innovations selected by the jury, will be presented during Packinnove (display cabinets will be provided)

The jury and the participants elect the innovations of the year!



PURCHASE ORDER



Terms and Conditions Packinnove Europe and Packinnove Machine 2013

Event name: Packinnove 2017 (referred to as the "Event") / Date: June 14-15, 2017 (referred to as the "Event date") / Location: Espace Argence (referred to as the "Place"): City, Country: Troves, France

- 1. ORGANIZATION: The Event is organized by abe advanced business events, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the Organizer.
- 2. PURPOSE: These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.
- 3. PLACE AND DATE: The Event will be held at the Place and dates indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of force majeure, in which case no compensation shall be due to the Participant. The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.
- 4. REGISTRATION, CANCELLATION, PAYMENT: Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with other attendees. The Organizer reserves the right to deny any registration without any obligations to justify their decision. The participant may cancel their registration forty-five days (45) or more prior to the Event without any penalties. However if the cancellation is submitted twenty-one (21) to forty-four (44) days prior to the Event, the Participant must pay thirty percent (30) of the total amount of their registration fees. If the cancellation is submitted twenty day (20) and less prior to the Event, the Participant must pay the full amount. All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access the Participant to the Event if their accounts are not
- 5. SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE: The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement
- 6. OBLIGATION TO PRODUCE A RESULT: The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results. 7. INSURANCE: The Organizer is the sole legal responsible for the Event. However the Organizer's responsibility shall not be engaged for any damage caused to the Participant by a
- third party. The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request. The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.
- 8. APPLICABLE AMENDMENTS: The Organizer reserves the right to bring additional amendments to this agreement to deal with any matters not initially mentioned in the agreement. Such amendments shall be notified and diligently sent to the Participant and come into force immediately. Any infringement of this agreement by the Participant can lead to their expulsion from the Event provided the Organizer explicitly notifies it. In this case no refund nor compensation of any kind shall be due to the Participant.

 9/ USE OF PARTICIPANT LOGO: The Organizer reserves the right to retrieve and use the Participant's company logo in marketing materials designed to promote the event by
- showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address

eir request in a written form. 0. The Participant agrees with these terms and conditions by signing nd seek amiable settlement. If no amiable settlement is found the trib				
Invoice details (* : required fields)				
■ To whom should the invoice be addressed? :				
Company name – if different:				
■ Full postal address:				
■ Town/City :			•	
☐ GEPPIA or SECIMEP member : 10% discount on total	al price			Payment and Deposit- terms :
Packages □ Packinnove Standard – 4sqm (1 person / 1 schedule) □ Packinnove Plus - 8 sqm(1 person / 1 schedule) □ Packinnove Premium – 12sqm (2 people / 1 schedule) □ Packinnove Exclusive - 16 sqm(2 people / 1 schedule) Options □ Additional person □ Additional schedule □ Run a conference (registration before 22 nd May) □ Advertising insert on the website □ Innovation Forum Total Excl. VAT VAT 20%* TOTAL Excl. VAT This reservation should be accompanied by a deposit of 30	1600 € Ex 1000 € Ex 200 € Ex	xcl. VAT x = xcl. VAT x = xcl. VAT x = xcl. VAT x = FREE = otal amount that is to say	3900 € Excl. VAT 4900 € Excl. VAT 5800 € Excl. VAT 7800 € Excl. VAT € Excl. VAT € Excl. VAT € Excl. VAT € Excl. VAT € Excl. VAT	■ Please enclose a deposit payment of 60% of your Total Cost of Participating (ex VAT) with your completed Registration Form. We are unable to confirm participation without a deposit. ■ The deposit will remain in the possession of abe in case of cancellation. ■ The total amount (including VAT) must to be paid on receipt of the
	Γ	Signature and company sta	amp	Catalogue.
Company :				The signatory declares that he/she has read, understood and agrees to the terms and conditions of this event. Abe reserves the right to refuse any registration without

having to explain its

decision.